



Houghton Mifflin Harcourt

Proposal #008608042

Prepared For

Bladen Co School District

1600 Nc 410 Hwy
Bladenboro NC 28320-8303

Attention:
Meridith Colville
mwcolville@bladen.k12.nc.us

For the Purchase of:

Into Literature for North Carolina: 3-Year

Novel Points: 4,530

Prepared By
Kristin Winter
kristin.winter@hmhco.com

Please submit this proposal with your purchase order.

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Proposal for Bladen Co School District

ISBN	Title	Price	Quantity	Value of All Material	Free Materials Quantity
Grade 9					
Student Resource Package					
1787521 9780358386148	2020 North Carolina Into Literature Comprehensive Student Resource Package w/Write In Student Edition 3 Year Print/3 Year Digital Grade 9	\$78.45	425	\$33,341.25	
Package Includes: Student Edition Softcover 3 Year Print Grade 9 Student Edition Online plus Resources 3 Year Digital Grade 9 Also includes 3 purchase points per student edition which can be used toward choice of novels from HMH novel list.					
Total for Student Resource Package		\$33,341.25			
Student Grammar Workbooks					
1773690 9780358275473	Into Literature Grammar Practice Workbook Print Subscription 3 Year Grade 9	\$22.50	425	\$9,562.50	
Total for Student Grammar Workbooks		\$9,562.50			
Teacher Resource Package					
1787528 9780358386223	2020 North Carolina Into Literature Comprehensive Teacher Resource Package Print with 3 Year Digital Grade 9	\$272.70			5
Package Includes: North Carolina Into Literature Teacher's Edition and Planning and Pacing Guide Set Grade 9 Into Literature Teacher Digital Management Center 3 Year Grade 9					
Total for Teacher Resource Package		\$0.00			
Total for Grade 9		\$42,903.75			

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ISBN	Title	Price	Quantity	Value of All Material	Free Materials Quantity
Grade 10 Student Resource Package					
1787522 9780358386155	2020 North Carolina Into Literature Comprehensive Student Resource Package w/Write In Student Edition 3 Year Print/3 Year Digital Grade 10 Package Includes: Student Edition Softcover 3 Year Print Grade 10 Student Edition Online plus Resources 3 Year Digital Grade 10 Also includes 3 purchase points per student edition which can be used toward choice of novels from HMH novel list.	\$78.45	390	\$30,595.50	
Total for Student Resource Package				\$30,595.50	
Student Grammar Workbooks					
1773691 9780358275480	Into Literature Grammar Practice Workbook Print Subscription 3 Year Grade 10	\$22.50	390	\$8,775.00	
Total for Student Grammar Workbooks				\$8,775.00	
Teacher Resource Package					
1787529 9780358386230	2020 North Carolina Into Literature Comprehensive Teacher Resource Package Print with 3 Year Digital Grade 10 Package Includes: North Carolina Into Literature Teacher's Edition and Planning and Pacing Guide Set Grade 10 Into Literature Teacher Digital Management Center 3 Year Grade 10	\$272.70			5
Total for Teacher Resource Package				\$0.00	
Total for Grade 10				\$39,370.50	

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ISBN	Title	Price	Quantity	Value of All Material	Free Materials Quantity
Grade 11 Student Resource Package					
1787523 9780358386162	2020 North Carolina Into Literature Comprehensive Student Resource Package w/Write In Student Edition 3 Year Print/3 Year Digital Grade 11 Package Includes: Student Edition Softcover 3 Year Print Grade 11 Student Edition Online plus Resources 3 Year Digital Grade 11 Also includes 3 purchase points per student edition which can be used toward choice of novels from HMH novel list.	\$78.45	365	\$28,634.25	
Total for Student Resource Package				\$28,634.25	
Student Grammar Workbooks					
1773692 9780358275497	Into Literature Grammar Practice Workbook Print Subscription 3 Year Grade 11	\$22.50	365	\$8,212.50	
Total for Student Grammar Workbooks				\$8,212.50	
Teacher Resource Package					
1787530 9780358386247	2020 North Carolina Into Literature Comprehensive Teacher Resource Package Print with 3 Year Digital Grade 11 Package Includes: North Carolina Into Literature Teacher's Edition and Planning and Pacing Guide Set Grade 11 Into Literature Teacher Digital Management Center 3 Year Grade 11	\$272.70			5
Total for Teacher Resource Package				\$0.00	
Total for Grade 11				\$36,846.75	

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ISBN	Title	Price	Quantity	Value of All Material	Free Materials Quantity
Grade 12 Student Resource Package					
1787524 9780358386179	2020 North Carolina Into Literature Comprehensive Student Resource Package w/Write In Student Edition 3 Year Print/3 Year Digital Grade 12 Package Includes: Student Edition Softcover 3 Year Print Grade 12 Student Edition Online plus Resources 3 Year Digital Grade 12 Also includes 3 purchase points per student edition which can be used toward choice of novels from HMH novel list.	\$78.45	330	\$25,888.50	
Total for Student Resource Package		\$25,888.50			
Student Grammar Workbooks					
1773733 9780358275503	Into Literature Grammar Practice Workbook Print Subscription 3 Year Grade 12	\$22.50	330	\$7,425.00	
Total for Student Grammar Workbooks		\$7,425.00			
Teacher Resource Package					
1787531 9780358386254	2020 North Carolina Into Literature Comprehensive Teacher Resource Package Print with 3 Year Digital Grade 12 Package Includes: North Carolina Into Literature Teacher's Edition and Planning and Pacing Guide Set Grade 12 Into Literature Teacher Digital Management Center 3 Year Grade 12	\$272.70			5
Total for Teacher Resource Package		\$0.00			
Total for Grade 12		\$33,313.50			

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ISBN	Title	Price	Quantity	Value of All Material	Free Materials Quantity
<u>Writable for Into Literature</u>					
Student					
1804857 9780358527954	Writable for Into Literature Student License Digital 3 Year VRS1 Grades 6-12	\$25.00	1,510	\$37,750.00	
Total for Student		\$37,750.00			
Teacher					
1808377 9780358557869	2020 Writable for Into Literature Teacher License Digital 3 Year VRS1 Grades 6-12	\$595.00			25
Total for Teacher		\$0.00			
<u>Total for Writable for Into Literature</u>		\$37,750.00			

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ISBN	Title	Price	Quantity	Value of All Material	Free Materials Quantity
<u>Professional Services</u>					
Foundational Professional Learning					
1730410	9781328594143 Getting Started: Introduction to Into Literature Version 1 6-12 Live Online 2-Hour Participants engage in a variety of hands-on experiences to learn about the organization, design, and resources of Into Literature. Through direct instruction, guided practice, and cooperative exploration, participants will experience the program's resources both from a student and teacher perspective. The goal is to build deeper understanding and confidence to begin implementing Into Literature in their respective learning environments.	\$800.00			1
Coaching					
Grades 9-12					
1755091	9780358141068 Into Literature Blended Coaching Membership 1 Year Grades 9-12 Blended Coaching brings the coaching experience into a small group context and opens up communication among teachers and/or instructional coaches. It is a collaborative conversation, focused on deepening understanding of student work, student learning targets, instructional practices, goal setting, and action steps. The blended coaching annual membership powered by HMH Coaching Studio provides within the term of the membership 4 in-person coaching days, 8 30-minute live online sessions, and HMH Coaching Studio licenses, designed for up to 20 teachers. Additional sessions and HMH Coaching Studio licenses may be purchased and added to this annual membership as needed.	\$19,500.00	1	\$19,500.00	
Total for Coaching		\$19,500.00			
<u>Total for Professional Services</u>		\$19,500.00			

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<i>Total Savings:</i>	\$21,129.00
<i>Subtotal Purchase Amount:</i>	\$209,684.50
<i>Shipping & Handling:</i>	\$25,344.22

Total Cost of Proposal (PO Amount): \$235,028.72

****Please add proper sales tax to your order****

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- Please supply the name of each important district point of contact for all aspects of the solution including their direct contact information (email/phone):
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- Please confirm that we have the correct 'Ship to' and 'Sold to' information on the cost proposal.

Ship to: West Bladen High School 1600 Nc 410 Hwy Bladenboro, NC 28320-8303	Sold to: Bladen County School District Elizabethtown, NC 28337-0037
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Date of Proposal: 1/20/2023

Proposal Expiration Date: 3/6/2023



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