

# Curriculum Associates®

## Prepared For:

Cheryl White-Smith  
Bladen Co SD  
1489 US HWY 701 S,  
Elizabethtown, NC 28337

1/25/2023

Dear Cheryl White-Smith,

Thank you for requesting a price quote from Curriculum Associates. The chart below provides a summary of the products and i-Ready Partner Services included. If you have any questions or would like any changes, please contact us.

Quote ID: 311923.3      Valid through: 12/31/2023

Product	List Price	Net Price
i-Ready Classroom	\$164,540.00	\$66,555.00
Ready	\$1,372.00	\$0.00
Professional Development	\$7,200.00	\$7,200.00
i-Ready Partners Services	\$15,000.00	\$0.00
<i>i-Ready Partners Services Includes:</i>		
<ul style="list-style-type: none"><li>• <b>Initial Implementation Services:</b> Provisioning, Initial Rostering, Hosting, Technology Assessment</li><li>• <b>Account Management:</b> Account Manager You Know On A First Name Basis, Implementation Guidance, Realtime Achievement Data After Every Assessment, Ongoing Data Management</li><li>• <b>Staff Development Consultation and Resources:</b> Consultative services to help you plan and make the most of Professional Development sessions; Access to Online Educator Learning (OEL) Digital Courses, and i-Ready Central Self-Service Resources</li><li>• <b>Technical Support:</b> Proactive Network Monitoring &amp; Issue Notification, Annual Health Check, Technical Support</li></ul>		
	List Total:	\$188,112.00
	Savings:	\$114,357.00
	Shipping/Tax/Other:	\$4,492.53
	<b>Total:</b>	<b>\$78,247.53</b>

Thank you again for your interest in Curriculum Associates.

## Sincerely

Kellie Petty  
(919) 830-8609  
kpetty@cainc.com

**Please submit this quote with your purchase order**

# Curriculum Associates®

Quote ID: 311923.3    Date: 1/25/2023    Valid through: 12/31/2023

**Prepared For:**  
**Cheryl White-Smith**  
**Bladen Co SD**  
**1489 US HWY 701 S,**  
**Elizabethtown, NC 28337**  
**cwsmith@bladen.k12.nc.us**

**Your Representative:**  
**Kellie Petty**  
**(919) 830-8609**  
**kpetty@cainc.com**

## i-Ready Classroom

Product Name	Item #	Qty	List Price	Net Price	Total
i-Ready Classroom 2020 Mathematics Teacher Guide with Digital Access Grade K 1 Year	28138.0	24	\$440.00	\$0.00	\$0.00
i-Ready Classroom 2020 Mathematics Student Worktext with Digital Access Grade K 1 Year	25345.0	300	\$29.00	\$24.65	\$7,395.00
i-Ready Classroom 2020 Mathematics Teacher Guide with Digital Access Grade 1 1 Year	28139.0	24	\$440.00	\$0.00	\$0.00
i-Ready Classroom 2020 Mathematics Student Worktext with Digital Access Grade 1 1 Year	25401.0	300	\$29.00	\$24.65	\$7,395.00
i-Ready Classroom 2020 Mathematics Teacher Guide with Digital Access Grade 2 1 Year	28140.0	24	\$440.00	\$0.00	\$0.00
i-Ready Classroom 2020 Mathematics Student Worktext with Digital Access Grade 2 1 Year	25457.0	300	\$29.00	\$24.65	\$7,395.00
i-Ready Classroom 2020 Mathematics Teacher Guide with Digital Access Grade 3 1 Year	28141.0	24	\$440.00	\$0.00	\$0.00
i-Ready Classroom 2020 Mathematics Student Worktext with Digital Access Grade 3 1 Year	25569.0	300	\$29.00	\$24.65	\$7,395.00
i-Ready Classroom 2020 Mathematics Teacher Guide with Digital Access Grade 4 1 Year	28142.0	24	\$440.00	\$0.00	\$0.00
i-Ready Classroom 2020 Mathematics Student Worktext with Digital Access Grade 4 1 Year	25709.0	300	\$29.00	\$24.65	\$7,395.00
i-Ready Classroom 2020 Mathematics Teacher Guide with Digital Access Grade 5 1 Year	28143.0	16	\$440.00	\$0.00	\$0.00
i-Ready Classroom 2020 Mathematics Student Worktext with Digital Access Grade 5 1 Year	25849.0	300	\$29.00	\$24.65	\$7,395.00
i-Ready Classroom 2021 Mathematics Student Worktext with Digital Access Grade 6 1 Year	28033.0	300	\$29.00	\$24.65	\$7,395.00
i-Ready Classroom 2021 Mathematics Teacher Guide with Digital Access Grade 6 1 Year	28144.0	20	\$440.00	\$0.00	\$0.00
i-Ready Classroom 2021 Mathematics Student Worktext with Digital Access Grade 7 1 Year	28034.0	300	\$29.00	\$24.65	\$7,395.00
i-Ready Classroom 2021 Mathematics Teacher Guide with Digital Access Grade 7 1 Year	28145.0	20	\$440.00	\$0.00	\$0.00
i-Ready Classroom 2021 Mathematics Student Worktext with Digital Access Grade 8 1 Year	28035.0	300	\$29.00	\$24.65	\$7,395.00
i-Ready Classroom 2021 Mathematics Teacher Guide with Digital Access Grade 8 1 Year	28146.0	20	\$440.00	\$0.00	\$0.00

i-Ready Classroom Subtotal: \$66,555.00

**Ready**

Product Name	Item #	Qty	List Price	Net Price	Total
Mathematics Discourse Cards - English	23544.0	148	\$7.00	\$0.00	\$0.00
Mathematics Discourse Cube 3" - English	24407.0	48	\$7.00	\$0.00	\$0.00
Ready Subtotal:					\$0.00

**Professional Development**

Product Name	Item #	Qty	List Price	Net Price	Total
Professional Development i-Ready Classroom and i-Ready Mathematics Core Introducing the Ready and i-Ready Programs Session	27518.0	1	\$2,000.00	\$2,000.00	\$2,000.00
Professional Development i-Ready Classroom and i-Ready Mathematics Core Tailored Support Session	24416.0	1	\$2,000.00	\$2,000.00	\$2,000.00
Professional Development i-Ready Classroom and Ready Mathematics Core New User Package - Getting Started Webinar, Leadership Best Practices I Webinar, and Developing Mathematical Thinkers On Site (Year 1 Recommended)	30072.0	1	\$3,200.00	\$3,200.00	\$3,200.00
Professional Development Subtotal:					\$7,200.00

**i-Ready Partners Services**

Product Name	Item #	Qty	List Price	Net Price	Total
i-Ready Partners Core Mathematics Support - Provisioning + Tech Support + Hosting + Data Management + Implementation Planning + Data Reviews + and Check ins 1 Year	27034.0	10	\$1,500.00	\$0.00	\$0.00
i-Ready Partners Services Subtotal:					\$0.00

Total	
List Total:	\$188,112.00
Savings:	\$114,357.00
Merchandise Total:	\$73,755.00
Voucher/Credit:	\$0.00
Estimated Tax:	\$4,492.53
Estimated Shipping:	\$0.00
<b>Total:</b>	<b>\$78,247.53</b>

**Special Notes**

15% Blended Learning Discount applied to i-Ready Classroom student materials contingent upon purchase of i-Ready. Math teacher materials gratis at up to 1:25 ratio (add'l access paid). Shipping included in math student bundle price. All i-Ready purchases require PD. Please make PO out to Curriculum Associates.

F.O.B.: N. Billerica, MA 01862  
 Shipping: Shipping based on MDSE total  
 Terms: Net 30 days, pending credit approval  
 Fed. ID: #26-3954988

**Please submit this quote with your purchase order**

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# Curriculum Associates®

## Information on Professional Development Sessions and COVID-19

Protecting the health and safety of the educators we serve and their students, as well as the health and safety of our employees, is of paramount importance to Curriculum Associates. While it is our preference to deliver PD sessions in person, circumstances related to COVID-19 may require us to provide sessions virtually instead. Curriculum Associates' policy is to only provide PD sessions in person where one of our employees can reach the session site by car and where adequate safety measures are in place to protect the health of our session leaders and participants. Curriculum Associates reserves the right to switch any session from in-person to virtual if we cannot reach a session site by car, if adequate safety measures cannot be put in place, or if Curriculum Associates determines that it would otherwise put its employees at risk to provide an in-person session.

If your school or district will not permit visitors at the time of a scheduled session, Curriculum Associates would be happy to provide an equivalent live, virtual session via videoconference. Similarly, Curriculum Associates will comply with your school or district's health and safety requirements regarding on-site visitors if we are given adequate advance notice. Our PD Operations team will work with school or district personnel to hold sessions in a manner that protects the safety of educators and your school community as well as Curriculum Associates employees.

We are pleased to be able to serve you in these challenging times and look forward to providing productive learning sessions to your staff. Any questions regarding scheduling in-person or virtual training sessions should be directed to [pdoperations@cainc.com](mailto:pdoperations@cainc.com).



## Unparalleled Service and Educator Support

The *i-Ready Partners* team was born from our core value: the quality of our services is as important as the quality of our products. Know that when you implement our programs, your local *i-Ready Partners* will be there to support your team every step of the way.

### Service Components

Our *i-Ready Partners* team is tasked with helping you implement our programs to meet ambitious district goals. *i-Ready Partners* support includes:

- **An Account Manager You Know on a First-Name Basis:** Dedicated account managers are your point of connection to a powerful network of *i-Ready* experts focused on making your implementation successful.
- **Consultative Professional Development Planning:** Tailored professional development plans ensure that PD is tied to your implementation goals and that educators are equipped to optimize the use of our programs from day one.
- **Real-Time Achievement Data after Every Assessment:** Detailed student achievement analytics to empower data-driven practices in classrooms.
- **Educational Consultants to Help You Know What's Coming Next:** Educational consultants to keep you up to speed on our latest research, development, and best practices.
- **Technical Support and Health Checks:** Proactive support that anticipates and heads off issues before they start—and is there for you should they arise.



**Account Management**



**Professional Development**



**Educational Consultants**



**Achievement Analytics**



**Technical Support**

### Your *i-Ready Partners* Team

Dedicated to helping you implement *i-Ready* programs and achieve your district goals



# Curriculum Associates®

## Placing an Order

**Email:** [Orders@cainc.com](mailto:Orders@cainc.com)

**Fax:** 1-800-366-1158

**Mail:**

ATTN: CUSTOMER SERVICE DEPT.  
Curriculum Associates LLC  
153 Rangeway Rd  
North Billerica, MA 01862-2013

Please visit [CurriculumAssociates.com](http://CurriculumAssociates.com) for more information about placing orders or contact CA's customer service department (1-800-225-0248) and reference quote number for questions.

Please attach quote to all signed purchase orders.

If tax exempt, please submit a valid exemption certificate with PO and quote in order to avoid processing delays. Exemption certificates can also be submitted to [exempt@cainc.com](mailto:exempt@cainc.com).

## Shipping Policy

Unless otherwise noted, shipping costs are calculated as follows:

Order Amount	Freight Amount
\$74.99 or less	Max charge of \$12.75
\$75.00 to \$999.99	12% of order
\$1,000 to \$4,999.99	10% of order

Order Amount	Freight Amount
\$5,000.00 to \$99,999.99	9% of order
\$100,000 and more	7% of order

Please contact your local CA representative or customer service (1-800-225-0248) for expedited shipping rates. The weight limit for an expedited order is 500lbs.

The enhanced shipping and handling services listed below are available upon request subject to the availability of our carrier partners. Please notify us of these delivery requests prior to submitting your PO so that we can include the service on your quote appropriately:

- Interior Location Delivery \$50/shipment location
- White Glove Delivery Service \$350/shipment location

If our carrier partners are unable to deliver to the location instructed on the PO or you need to change the time or location of delivery, one or more of the following fees may be applicable:

- Delivery Address Change \$100/shipment location
- Freight Storage \$150/day/shipment location
- Freight Carrier Redelivery \$100/shipment location

Unless otherwise expressly indicated, the shipping terms for all deliveries is FOB CA's Shipping Point (whether to a CA or third party facility). Risk of loss and title is passed to purchaser upon transfer of the goods to carrier, standard shipping charges (listed above) are added to the invoice or included in the unit price unless otherwise specified.

Supply chain challenges outside of Curriculum Associates' control may impact inventory availability for print product. We recommend submission of purchase orders as soon as possible to help ensure timely delivery.

## Payment Terms

Payment terms are as follows:

- With credit approval: Net 30 days
- Without credit approval: payment in full at time of order
- Accounts must be current before subsequent shipments are made

To ensure payment processing is timely and environmentally conscious, CA encourages ACH or wire payments. CA's bank remittance information is:

- Account Number: 4418064408 | ABA Routing: 121000248
- Bank Name: Wells Fargo Bank – San Francisco, CA | Account Name: Curriculum Associates, LLC
- SWIFT Code (International Only): WFBUS6S
- Tax ID: 26-3954988

Please send any payment notifications to [payments@cainc.com](mailto:payments@cainc.com). Credit card payments are only accepted for purchases under \$50,000.

## Invoice Receipt Preference

CA is pleased to offer electronic invoice delivery. Electronic invoice delivery allows CA to deliver your invoice in a timely and environmentally friendly manner. To request electronic invoice delivery please contact the CA Accounts Receivable team at [invoices@cainc.com](mailto:invoices@cainc.com) or by fax (1-800-366-1158). Please reference your quote number, provide a valid email address where the invoice should be directed, and indicate you would like to opt into electronic invoice delivery.

## Terms of Service

Customer's use of i-Ready® shall be subject to the i-Ready Terms and Conditions of Use, which can be found at [i-ready.com/support](http://i-ready.com/support). Customer's professional-development sessions will expire two years following the date of your purchase order and are subject to the Professional Development Terms of Service, which can be found at [i-ready.com/support](http://i-ready.com/support).

## Return Policy

Except for materials sold on a non-refundable basis, purchaser may return, at purchaser risk and expense, purchased materials with pre-approval from CA's Customer Service department within 12 months of purchase. Please examine your order upon receipt. Before returning material, call CA's Customer Service department (1-800-225-0248 option 4) for return authorization and documentation. When returning material, please include your return authorization number and the return form that will be provided to you by CA's Return department. i-Ready®, Toolbox®, and BRIGANCE® Online Management Systems may be returned for a pro-rated refund for the remaining time left on the contract. We do not accept returns on unused i-Ready or Toolbox licenses®, materials that have been used and/or are not in "saleable condition," and individual components of kits or sets including but not limited to BRIGANCE® Kits, Ready® student and teacher sets, Ready Classroom® student and teacher sets, and Magnetic Reading classroom kits.